HAGIS ltd.

Our company and Open Source

Background

➲ GIS for municipalities

➲ Average costs for project (before OS):

- Data: 100 000 EUR
- Hardware: 40 000 EUR
- Software: 20 000 EUR
- Implementation: 10 000 EUR
- Maintenance: 20 000 EUR / year

How are we using OS?

- ➲ We have published our software under GPL licence
- ➲ We are using other code published under GPL

Move to OS

➲ Average costs for project:
- Data: 100 000 EUR
- Hardware: 40 000 EUR
- Software: 10 000 EUR
- Implementation: 10 000 EUR
- Maintenance: 10 000 EUR / year

Customer benefits

➲ 10 000 EUR / project

Company benefits

- ➲ We have more developers and beta testers
- ➲ We can use other code published under GPL
- ➲ Our implementation is now cheaper
- ➲
- ➲ Are there any risks?

Risks

- Security
- Loosing small customers