

SGIS Ltd.

Our company and Open Source

Background

- ➔ GIS for transport companies
- ➔ Average costs for project (before OS):
 - Data: 50 000 EUR
 - Hardware: 20 000 EUR
 - Software (third party): 20 000 EUR
 - Implementation: 30 000 EUR
 - Maintenance: 10 000 EUR / year

How are we using OS?

- ➔ We support OS projects with grants on specific tasks

Move to OS

- ➔ Average costs for project:
 - Data: 50 000 EUR
 - Hardware: 20 000 EUR
 - Software: 10 000 EUR
 - Implementation: 30 000 EUR
 - Maintenance: 10 000 EUR / year

Customer benefits

➔ 10 000 EUR / project

Company benefits

- ➔ Not depended on licence policy
- ➔ Our implementation is cheaper
- ➔
- ➔ Are there any risks?

Risks

- ➔ OS team could not finish the specific task